

2016 MIDS

FIRST EVER SURVEY OF THE NATIONAL INSURANCE INDUSTRY + DIVERSITY

PARTNER STATES:

CALIFORNIA
DISTRICT OF COLUMBIA
MINNESOTA
NEW YORK
OREGON
WASHINGTON

WHO REPORTED?

SURVEYED ALL COMPANIES WITH WRITTEN PREMIUMS OF \$300 MILLION OR MORE NATIONALLY

OVER 600 COMPANIES SUBMITTED A REPORT:

REPRESENTING OVER 70% NATIONAL INSURANCE MARKET

WHAT DID THEY REPORT ON?

GOVERNING BOARD DIVERSITY

SUPPLIER DIVERSITY



2016 KEY FINDINGS: GOVERNING BOARD DIVERSITY

BOARD MEMBERS DEFINED IN MIDS AS:

- PUBLIC MEMBERS
- BASED IN THE UNITED STATES
- OF THE COMPANY'S ULTIMATE CONTROLLING PARTY

TOTAL # BOARD MEMBERS

2,348

BY GENDER

• MEN: 80%

• **WOMEN**: 20%

TOTAL # BOARD MEMBERS

2,348

- DISABLED VETERAN: 3
- PUBLICLY IDENTIFY AS LGBT: 12

OF 2,348 BOARD MEMBERS: **78%** CAUCASIAN **6%** AFRICAN AMERICAN 3% HISPANIC / LATINO 2% ASIAN / PACIFIC ISLANDER 1% MULTI-ETHNIC o% AMERICAN INDIAN 10% OTHER

CALIFORNIA VERSUS NATIONAL DATA

NO VARIANCE: GENDER ETHNICITY

CALIFORNIA VERSUS NATIONAL DATA

COMMUNITY	CA % of Boardmembers	National % of Boardmembers
DISABLED VETERAN	1 OUT OF 1,153 (0.08%)	3 OUT OF 2,348 (0.13%)
LGBT	4 OUT OF 1,153 (0.35%)	12 OUT OF 2,348 (0.51%)

96 COMPANIES REPORTED

ZERO WOMEN

ON THEIR GOVERNING BOARDS

273 COMPANIES REPORTED

ZERO PERSONS OF COLOR

ON THEIR GOVERNING BOARDS



2016 KEY FINDINGS: SUPPLIER DIVERSITY

2016 MIDS DIVERSE SPEND ACROSS THE NATION

STATE	2015 DIVERSE SPEND
CALIFORNIA	\$1.7 Billion
DISTRICT OF COLUMBIA	\$83.3 Million
MINNESOTA	\$81.1 Million
NEW YORK	\$484 Million
OREGON	\$61.1 Million
WASHINGTON	\$164.2 Million
NATIONAL	\$7.7 Billion

2016 MIDS

9.09% (\$18.9 Billion)

3.71% (\$2.24 Billion)

1.69% (\$4.80 Billion)

4.7% (\$10.3 Billion)

1.96% (\$3.12 Billion)

3.27% (\$5.02 Billion)

5.34% (\$144.3 Billion)

*Premiums collected of surveyed companies

DIV	ERSE SPEND	COMPARISON

DIVERSE SI END COMITATION			
STATE		2015 DIVERSE SPEND % OF PREMIUMS COLLECTED*	2015 % OVERALL PROCUREMENT SPEND

1.41% (\$122.4 Billion)

0.31% (\$26.3 Billion)

0.49% (\$99.8 Billion)

0.30% (\$20.3 Billion)

0.48% (\$34.4 Billion)

0.65% (\$1.18 Trillion)

DISTRICT OF COLUMBIA 1.17% (\$7.1 Billion)

CALIFORNIA

MINNESOTA

NEW YORK

OREGON

WASHINGTON

NATIONAL

2015 DIVERSE SPEND: MINORITY BUSINESS ENTERPRISES

STATE	2015 MBE DIVERSE SPEND
CALIFORNIA	\$961.8 Million
NEW YORK	\$206.3 Million
WASHINGTON	\$120.9 Million
DC	\$44.2Million
OREGON	\$36.7 Million
MINNESOTA	\$14.3 Million
NATIONAL	\$4 Billion

2015 DIVERSE SPEND: MBE BY ETHNICITY

ETHNICITY OF MBE	DIVERSE SPEND (OUT OF \$3.3 BILLION MBE REPORTED WITH ETHNICITY)
ASIAN/PACIFIC ISLANDER	\$1.6 BILLION
AFRICAN AMERICAN	\$1 BILLION
LATINO/HISPANIC	\$454.8 MILLION
MULTI-ETHNIC	\$198.8 MILLION
AMERICAN INDIAN	\$34.4 MILLION

2015 DIVERSE SPEND: WOMEN BUSINESS ENTERPRISES

STATE	2015 WBE DIVERSE SPEND
CALIFORNIA	\$534.4 Million
NEW YORK	\$262 Million
MINNESOTA	\$61.6 Million
WASHINGTON	\$34.4 Million
DC	\$26.4 Million
OREGON	\$20 Million
NATIONAL	\$2.7 Billion

2015 DIVERSE SPEND: DISABLED VETERAN BUSINESS ENTERPRISES

STATE	2015 DVBE DIVERSE SPEND
CALIFORNIA	\$92 Million
NEW YORK	\$3.3 Million
DC	\$1.5 Million
MINNESOTA	\$1.3 Million
WASHINGTON	\$1.2 Million
OREGON	\$350,000
NATIONAL	\$248.3 Million

2015 DIVERSE SPEND: LGBT BUSINESS ENTERPRISES

STATE	2015 LGBTBE DIVERSE SPEND
CALIFORNIA	\$6.6 Million
NEW YORK	\$2 Million
MINNESOTA	\$357,000
DC	\$341,000
WASHINGTON	\$37,000
OREGON	No data reported
NATIONAL	\$24.7 Million

2015 DIVERSE SPEND: BY INDUSTRY CATEGORY

TOP 7 NATIONAL CATEGORIES OF 13

- 1) INFORMATION TECHNOLOGY: \$1.8 BILLION
 - 2) PROFESSIONAL SERVICES: \$904 MILLION
 - 3) FACILITIES: \$793.1 MILLION
 - 4) CLAIMS SERVICES: \$469.8 MILLION
 - 5) HUMAN RESOURCES: \$333.1 MILLION
- 6) ADVERTISING/MARKETING: \$292.9 MILLION
 - 7) PRINT SERVICES: \$194.4 MILLION

2015 DIVERSE SPEND: BY INDUSTRY CATEGORY

BOTTOM 6 NATIONAL CATEGORIES OF 13

- 8) REAL ESTATE: \$95.1 MILLION
- 9) OFFICE SUPPLIES: \$93.6 MILLION
- 10) LEGAL SERVICES: \$69.7 MILLION
- 11) FINANCIAL/INVESTMENT SERVICES:

\$56.7 MILLION

12) TRAVEL/ENTERTAINMENT: \$45.6 MILLION 13) TELECOM: \$41.8 MILLION

CA DEPARTMENT OF INSURANCE RESOURCES

For more information:

HTTP://WWW.INSURANCE.CA.GOV/DIVERSITY

Contact:

DIVERSITY@INSURANCE.CA.GOV

THANK YOU!